

POWER PLAYERS

BRODY DERNEHL

Managing Partner
Dernehl Co

Atlanta, GA | North Georgia
dernehlco.com | 770.933.8165

Which skill or insight consistently gives you an edge in your industry?

Showing up and staying personally involved. By communicating directly with subcontractors, it becomes far easier to locate issues and opportunities early. As a wise man once said, "It's not what you expect but what you inspect." Through consistent inspection, we achieve a quality home.

What part of your profession inspires you most?

Classical architecture. Structures built hundreds or thousands of years ago that still stand today. I make an effort to understand why those structures stood the test of time and use that knowledge to improve our construction process. The beauty of early stone craftsmanship in the churches of Europe is awe-inspiring.

Is there a guiding philosophy that shapes your approach to leadership?

I refer often to a 1917 speech on leadership by Major C.A. Bach, delivered to a graduating class of officers. His words have stayed with me: when an officer expects respect from soldiers, he must be sure to treat them with equal respect. My father instilled that same integrity and work ethic in me. I also credit William H. Harrison's mentorship for accelerating my business career, as he believed in me even when I questioned myself.

Beyond AI, how is your field evolving right now?

There are fewer true craftsmen available than in prior years, and technology is part of the reason. Shortened attention spans shaped by social media and gaming are creating a real gap in the trades, which will either be filled by robotics or a renewed interest in craftsmanship.

How do you use your platform to support your colleagues and community?

By referring good people and growing a trusted network. To do anything great takes a team, and legacy is built one good decision at a time. My mentor, William H. Harrison, taught me that good decisions come from experience, and experience often comes from the hard ones.

As a Power Player, where in your city do you go to unwind or connect?

Nature. The sound of rushing water, time in the mountains with my family and the occasional round of golf when time allows. That stillness is where I reset.

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"Listen with curiosity, speak with honesty and act with integrity. The greatest problem with communication is we don't listen to understand."